



# Press Release



## FOR IMMEDIATE RELEASE

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## **Sensus and Telemetric Announce an Alliance to Integrate FlexNet and Telemetric Communications to Provide Smart Grid Solutions**

Raleigh, NC and Boise, ID (April 16, 2009) – Sensus, a technology and communications company providing data collection and metering solutions and Telemetric Corporation, a leader in end-to-end cellular communication solutions for the electric utility industry, announced today an alliance to integrate the Sensus FlexNet® RF technology into Telemetric intelligent communications devices and PowerVista™ software to provide solutions for electric utility Smart Grid applications. The Telemetric devices with FlexNet SmartPoint™ radios will support communication with distribution assets and utilize all of the PowerVista features, including interfacing to utility SCADA systems. The alliance will provide Sensus customers with compatibility to a broad solution set for Smart Grid applications and protocols including proven interfaces to most major providers of distribution equipment.

“This alliance will give Sensus FlexNet customers unprecedented options for Smart Grid distribution system automation using the FlexNet network offered through a consistent application interface to PowerVista and the customers SCADA systems” noted Bill Yeates, Executive Vice President, Conservation Solutions at Sensus. The alliance of Telemetric and Sensus provides a seamlessly orchestrated system of the Sensus secure, two-way IP based communication system based on industry standards and the Telemetric distribution automation solutions. “The companies bring together proven technology and established records in the utility industry, in addition to easily deployable and fully integrated equipment, presenting the customer with usable and supported applications generating significant value,” said Yeates.

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Telemetric has over ten years of experience in distribution automation technology, providing innovative end-to-end solutions utilizing commercial cellular networks and PowerVista™, a powerful web-based software application. Telemetric offers a complete line of intelligent communication solutions specific to electric distribution system monitoring and control, including applications like capacitor control, voltage regulation, medium and low voltage sensors, reclosers, remote substations and other distribution assets. Telemetric enabled equipment can be monitored and controlled through distribution SCADA or DMS systems using PowerVista's optional SCADA-Xchange™ module.

Sensus offers significant experience linking energy information requirements and metering capabilities, creating a metering gateway system of end-to-end data management using the FlexNet Smart Grid solution. Sensus' FlexNet is the industry's only solution for utilities that demand unmatched customer service and pinpoint-accurate reads. Only FlexNet delivers standards based Primary-Use licensing by the FCC, which guarantees an uncluttered, crystal clear path for transmissions. FlexNet empowers electricity, gas, water or combination utilities with a proven means to enable their smart grid vision and enhance customer service simply, reliably, and with unlimited flexibility.

### **About Sensus**

Sensus is a time-tested technology and communications company providing data collection and metering solutions for water, gas and electric utilities around the world. Sensus is a transforming force for the utilities of tomorrow through its ability to help customers optimize resources, as well as to meet conservation and customer service objectives. Sensus customers rely on the company for expert, reliable service in order to meet challenges and exceed goals. For more information, visit [www.sensus.com](http://www.sensus.com).

### **About Telemetric Corporation**

Telemetric provides proven communication solutions for Smart Grid applications using commercial cellular networks. Installed at more than 200 utilities nationwide and available today, Telemetric's end-to-end solutions allow customers to cost-effectively monitor and control equipment on their electric distribution systems. It enables utilities to make the most of their distribution assets – improving system efficiency, better asset management, quick response to power interruptions and equipment problems, and automating reporting functions resulting in lower operating costs and more reliable power. For more information, please visit [www.telemetric.net](http://www.telemetric.net), call (208) 658-1292, or e-mail: [info@telemetric.net](mailto:info@telemetric.net).

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