

Announcement

From: Steve Isaacson, Director, Sales & Marketing, DA, Conservation Solutions
Subject: Steven Keller, Western Region Sales Manager

I am pleased to announce the appointment of Steven Keller to the position of Western Region Sales Manager, Distribution Automation for Sensus Conservation Solutions reporting directly to me. Steven Keller started on Monday, June 21.

Steven is responsible for all distribution automation sales in the DA Western Region including western Canada. He will work closely with the Sensus sales teams along with the DA manufacturer's representatives in the west to promote our solutions to the electric, water and gas markets. Steven will also work closely with engineering, manufacturing and marketing to make sure we provide the right solutions for our customers.

Steven comes to Sensus with over twenty years of experience in Smart Grid and technology sales, strategic account and territory development, marketing, management and electric utility industry knowledge in engineering, systems operations, manufacturing and customer service. He has led worldwide sales teams for distributed generation, smart grid AMI/AMR, SCADA, load generation and control, and monitoring and control software, in addition to new product launches for utilities such as Xcel, PG&E, Reliant, and Duke Energy. Steven holds a BS in Business Administration from the University of Colorado. He currently resides in Fort Collins, CO with his wife, Glenda and two kids, Clint and Caitlin.

Please join me in welcoming Steven Keller to the Distribution Automation team, and wishing him every success in his new role.